EXHIBIT 14

(Travis Taylor, Schwob Building March 26, 2024, Deposition Transcript)

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Page 1
 1
                  IN THE UNITED STATES BANKRUPTCY COURT
                      FOR THE DISTRICT OF DELAWARE
 2
       In re:
                                    ) Chapter 11
 3
      YELLOW CORPORATION,
                                   ) Case No. 23-11069(CTG)
 4
                                   )
      et al.,
                                   ) (Jointly Administered)
 5
           Debtors.
                                   ) Ref. Docket Nos. 968,
 6
                                   ) 1113, 1163, 2157 & 2245
 7
                       ORAL/HYBRID DEPOSITION OF
 8
                              TRAVIS TAYLOR
 9
                             MARCH 26, 2024
10
11
                 ORAL/HYBRID DEPOSITION OF TRAVIS TAYLOR,
12
      produced as a witness at the instance of the o
13
      Southeastern Freight Lines and duly sworn, was taken in
14
      the above-styled and numbered cause on Tuesday,
15
      March 26, 2024, from 8:59 a.m. to 12:00 p.m., before Kari
16
      Behan, CSR, RPR, CRR, a Texas certified machine shorthand
17
      reporter, at the offices of Schwob Building Company, LLC,
      1350 Lakeshore Drive, Suite 160, Coppell, Texas 75019,
18
19
      pursuant to Rule 45(a)(4) of the Federal Rules of Civil
20
      Procedure, made applicable to this matter by Rule 9016 of
21
       the Federal Rules of Bankruptcy Procedure.
22
23
24
      Job No. 6607004
25
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| | Page 2 | | Page 4 |
|---|---|--|--|
| 1 APPEARANCES | 1 age 2 | EXHIBITS (CONTINUED0: | 1 age - |
| FOR THE DEBTORS (REMOTELY): | | | 34 |
| 3 | 3 | | 34 |
| AMIRI A. LAMPLEY, ESQ. 4 - and - | 4 | | 36 |
| ANDREA SHANG, ESQ. | 5 | | 37 |
| 5 - and - MATTHEW C. WALKER, ESQ. | 6 | ~ ~ ~ | 38 |
| 6 KIRKLAND & ELLIS, LLP | 7 | | 38 |
| 300 North LaSalle 7 Chicago, Illinois 60654 | 8 | | 39 |
| (312) 862-2000 | 9 | ~ - | 40 |
| 8 amiri.lampley@kirkland.com andrea.shang@kirkland.com | 10 | ~ - | 41 |
| 9 matthew.walker@kirkland.com | 11 | | 43 |
| 10 11 FOR SOUTHEASTER FREIGHT LINES (REMOTELY): | 12 | ~ - | 44 |
| 12 BRETT D. FALLON, ESQ. - and - | 13 | | 45 |
| - and - ALEC NOLAN WEINBERG, ESQ. | | | _ |
| FAEGRE DRINKER BIDDLE & REATH LLP | 14 | | 47 47 |
| 14 222 Delaware Avenue, Suite 1410 Wilmington, Delaware 19801 | 15 | e i | 47 50 |
| 15 (302) 467-4200 | 16 | | 50 |
| brett.fallon@faegredrinker.com 16 alec.weinberg@faegredrinker.com | | through 0000010 | |
| 17 | 17 | | _ |
| 18 FOR THE OFFICIAL COMMITTEE OF UNSECURED CREDITORS (REMOTELY): | | Exhibit 28 Photographs, SEFL00000276 and | d 57 |
| 19 | 18 | | |
| BLAINE T. SCOTT, ESQ. 20 - and - | 19 | e i | 60 |
| CHRISTOPHER J. GESSNER, ESQ. | 20 | | |
| 21 AKIN GUMP STRAUSS HAUER & FELD LLP Robert S. Strauss Tower | 21 | | |
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| Washington, DC 20006-1037 23 (202) 887-4426 | 23 | } | |
| bscott@akingump.com | 24 | | |
| 24 cgessner@akingump.com 25 | 25 | 5 | |
| | Page 3 | | Page 5 |
| INDEX | 1 | PROCEEDINGS: | |
| 2 | 2 | (Tuesday, March 26, 2024, 8:59 a.m.) | |
| 3 EXAMINATION OF TRAVIS TAYLOR PAGE | 3 | - | |
| 4 5 BY MR. FALLON 5 | 4 | | ntione |
| 6 BY MS. LAMPLEY | 5 | | |
| 7 BY MR. FALLON | | - | eu as |
| 8 CHANGES AND SIGNATURE | 6 | | |
| 10 * * * | 7 | MR. FALLON: Okay. This is Brett Fallo | n |
| | | ž | 111 |
| | 8 | | 11 |
| 12 EXHIBITS DESCRIPTION PAGE | 8 | from Faegre Drinker Biddle & Reath. I represent | |
| 12 EXHIBITS DESCRIPTION PAGE | 9 | from Faegre Drinker Biddle & Reath. I represent Southeastern Freight Lines in connection with the | Yellow |
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Page 6 Page 8 1 was from 2008 to 2012? 1 in the Yellow Corporation bankruptcy. I'm going to ask 2 you a series of questions, and I'd ask that you listen to 2 Q. Okay. And what was that, EMJ Construction? 3 the question and answer the question. The court reporter 3 A. EMJ Construction. 4 will be taking down my questions, as well as your 4 Q. And what did you do at EMJ construction? 5 5 responses. A. The first two years, I was a project engineer on 6 Do you realize that you're under oath today? 6 the operations side, so half of that time was in the 7 A. Yes. office and half that time was in the field. And then the 8 second -- second two years that I was there, I was on the Q. And is there any condition or reason why you 9 would not be able to understand my questions and answer estimating -- estimating side. 10 truthfully today? 10 Q. And let me take the -- the first two years of 11 A. No. 11 that as project engineer. What would be your 12 Q. Okay. Have you ever been deposed before? 12 responsibilities as a project engineer? 13 13 A. General responsibilities is to support the 14 project manager and the field superintendent doing RFIs, Q. And how many times? 14 15 A. This would be my second time. which is a request for information; submittals; meeting 16 Q. Okay. And from where are you testifying today? minutes; and just generally helping coordinate --17 A. Coppell, Texas. coordinate items on the jobsite to make sure crews showed 17 18 Q. Okay. And is the court reporter in the room with 18 up, subs showed up, and material showed up. 19 you? 19 Q. And you referred to a "jobsite." What types of 20 20 jobs were these? A. Yes. 21 Q. Okay. Let's go back a little bit and get some 21 A. Mostly -- mostly commercial retail projects. background from you. 22 Q. Okay. And when you say "commercial retail," what 23 23 -- what would that entail? Strip malls? Warehouses? Can you describe your post-secondary 24 education? 24 A. Strip malls --25 A. I went to college at Oklahoma State University, 25 Q. Offices? Page 7 Page 9 1 graduated with a bachelor's of science in construction 1 A. -- Walmarts, Sam's Clubs. 2 management in 2008. 2 Q. Okay. And then -- so that was approximately 2008 3 Q. In 2008? to 2010. And then from 2010 to 2012, what was your title? 4 A. Yes. A. I was a project estimator, and I worked on the Q. Okay. Can you tell us, briefly, the course and 5 pre-construction side mainly bidding -- bidding projects. 6 subjects you studied in order to obtain a bachelor's of Q. So what would your typical duties and 6 7 7 science in construction management technology? responsibilities be as a project estimator? 8 A. We had, you know, basic general classes, A. General understanding of the plans, setting up 9 English -- English, biology, chemistry, a lot of math scope cards to make sure that all the scope in the -- in 10 classes, up through calculus, and then we had, you know, the project documents was -- was covered, soliciting bids 11 course-specific instruction classes related to, you know, to subcontractors for pricing, reviewing those 12 estimating, means and methods, materials and testing, 12 subcontractor bids and proposals, and compiling the final 13 general overall construction management, construction law, 13 estimate to submit. 14 general -- just general construction-related courses. 14 Q. So is it common for a general -- general 15 Q. And for graduates who receive a bachelor's and go 15 contractor to solicit bids from subcontractors in order to 16 on to practice in the field of construction management 16 determine proper pricing and estimating? 17 technology, what -- what types of -- of things do those 17 A. Yes. Some general -- some general contractors self-perform certain trades. The companies I've worked 18 graduates do, if they're working in the field? 18 19 19 for have not. And other general contractors are more of a A. Generally, you can get a -- a job with a general 20 contractor or a subcontractor, and generally, it's project 20 -- a management and supervision of general contractor that 21 management, superintendent, or estimating and 21 hire subcontractors to perform all the scopes of work. 22 pre-construction roles. 22 O. And that is fairly common in the industry? 23 Q. Okay. Okay. Where did you work upon graduation? 23 A. Yes.

Q. Is it important that the estimates be accurate?

24

25

A. Yes.

24

A. I worked for a construction company out of

25 Dallas, Texas, called EMJ Construction, from 2000 -- that

Page 10

- 1 Q. Why would that be?
- 2 A. The estimates need to be accurate to ensure that
- 3 all the scope is covered, material lead times are
- 4 understood so we can meet project schedule and deliver a
- 5 successful -- successful project.
- 6 Q. Okay. So you did that for EMJ from approximately
- 7 2010 to 2012?
- 8 A. Correct.
- 9 Q. And then where did you work -- or where did you
- 10 go to in 2012?
- 11 A. From 2012 to 2014, I worked for AUI Contractors
- 12 out of Fort Worth, Texas.
- 13 Q. And what -- what type of work did AUI Contractors
- 14 do?
- 15 A. We did a -- we did some -- some public projects
- 16 and some private projects. So from the public side, it
- 17 was, you know, municipal buildings, fire stations, things
- 18 like that. On the private side, it was a combination of
- 19 commercial project -- commercial retail, some industrial,
- to commercial project commercial retain, some madstr
- 20 some maintenance and service facilities.
- Q. Okay. And what was your title at AUI
- 22 Contractors?
- 23 A. Project estimator.
- Q. And did you do the same thing as an estimator at
- 25 AUI as you did as an estimator at EMJ?
- Page 11

- 1 A. Yes.
- 2 Q. And how many years were you a project estimator
- 3 at AUI Contractors?
- 4 A. From 2012 to 2014, so two years.
- 5 Q. Okay. And then what did you do after AUI
- 6 Contractors?
- 7 A. I joined Schwob Building Company.
- 8 Q. And what did you -- what was your first position
- 9 at Schwob?
- 10 A. First position was estimator from 2014 to,
- 11 roughly, 2016.
- 12 Q. Okay. What type of work did -- is it Schwob? Is
- 13 that how you pronounce it?
- 14 A. "Schwob."
- 15 Q. "Schwob." "Schwob," okay, sorry.
- All right. What type of work did Schwob do?
- 17 A. Primarily industrial and light manufacturing
- 18 projects.
- 19 Q. So what -- what types of -- of projects would
- 20 those be? What types of buildings? What types of sites?
- 21 A. The majority of our industrial projects are LTL
- 22 freight facilities, some ware- -- some warehouse and
- 23 distribution facilities, and light manufacturing
- 24 facilities.
- 25 Q. Okay. And did your work as an estimator consist

- 1 of the same types of work and responsibilities as your
- 2 previous work as an estimator with your other companies?

Page 12

- A. More or less. It was a little more expanded. At
- 4 Schwob, we do a lot of design-build work, so we don't do
- 5 any design in-house, but we do coordinate -- coordinate --
- 6 hire and coordinate the design team. So from geotech,
- 7 civil engineer, architect, mechanical, electrical,
- 8 plumbing, and structural engineers to design the project.
- 9 Q. Okay. And you said you were an estimator from
- 10 2014 to 2016?
- 11 A. Correct.
- 12 Q. And then did you get a new position --
- 13 A. Yes.

19

- 14 Q. -- with Schwob?
- 15 A. Yes. From 2016 to 2018 or 2019 -- I don't
- 16 remember the exact date -- my title was chief estimator.
- 17 Q. Okay. And how does a chief estimator's duties
- 18 and responsibilities differ from an estimator?
 - A. I oversaw the other estimators in the office, so
- 20 I was reviewing -- I still -- I still did my own
- 21 estimates, worked through those, but also oversaw the
- 22 other estimators' work and reviewed their final estimates
- 23 prior to it being submitted to our client.
- Q. Okay. Can you give me a -- a general sense -- I
- 25 don't want to get into too much detail, but what's the
 - Page 13
- 1 volume of work that Schwob does? You know, maybe if you
- 2 want to talk in gross revenues or size of projects, number3 of projects, that sort of thing, in this time period from,
- 4 I guess, really, 2014 to 2019 or '20.
- 5 A. General revenue is roughly -- roughly
- 6 \$100 million a year in construction. Average project size
- 7 is anywhere from, you know, \$5 million up to -- up to 25
- 8 to \$30 million.
- 9 Q. Okay. Do you have a sense of how many estimates
- 10 you would provide, say, on an annual basis during this
- 11 period?
- 12 A. On an annual basis, as far as estimates that went
- 13 to construction -- so we do a lot of budgeting. A lot of
- 14 projects may go, may not go. We do -- we do quite a few
- 15 budgets. But as far as estimates for actual projects that
- 16 were -- that were billed or final estimates, probably in
- 17 the 15- -- 15-per-year range.
- 18 Q. And then there were also numerous other estimates
- 19 or -- or budgeting that, for whatever reason, would not go
- 20 to -- to final construction?
- 21 A. Correct. A -- a project that goes to
- 22 construction, there may have been, you know, five budgets
- 23 to get to that point to ensure that -- that everybody was
- 24 agreeable on the cost of the project. So through the
- 25 various stages of design in pre-construction, we may --

| | Page 14 | | Page 16 |
|--|---|--|---|
| 1 | may do quite a few budgets. | 1 | Q. So you work for Schwob Building Company? |
| 2 | Q. Okay. So you said you were chief estimator until | 2 | A. So my my paycheck comes from Erickson |
| 3 | 2018 or 2019. What was your next position after chief | 3 | Companies, which I am an owner of Erickson Companies, as |
| 4 | estimator? | 4 | well as Schwob Building Company. |
| 5 | A. Vice president of pre-construction. | 5 | Q. And what's the relationship between Erickson |
| 6 | Q. And what does the vice president of | 6 | Companies and Schwob Building? |
| 7 | pre-construction do? | 7 | A. Erickson Companies is a management company that |
| 8 | A. I oversee the entire pre-construction department, | 8 | we have shared services. There's a there's a Schwob |
| 9 | which includes the design-buildbuild project | 9 | Steel Structures company that I'm not a not a part of, |
| 10 | management side and the estimating side. | 10 | but Erickson Companies shares management with Schwob |
| 11 | Q. Okay. Can you describe just a little bit the | 11 | Steel, so office, accounting, various personnel, and |
| 12 | the design-build project side? Because it sounds like | 12 | expenses. |
| 13 | that's something new. | 13 | Q. Okay. And just to clarify, so you've been vice |
| 14 | A. Yes. So our design-build side, our clients they | 14 | president of pre-construction at Schwob Building Company |
| 15 | they hire us to manage the design process. That may | 15 | from about 2018 or '19 up to the present? |
| 16 | start as early as site selection and due diligence of a | 16 | A. Correct. |
| 17 | piece of property. And once we identify a site, we we | 17 | Q. Okay. Let me turn to just a couple of |
| 18 | coordinate all of the design consultants and team members | 18 | administrative things. So you're appearing here today |
| 19 | that are required to get to a construction set of | 19 | pursuant to a subpoena from Southeastern Freight Lines; is |
| 20 | documents. So through geotech, environmental, civil | 20 | that correct? |
| 21 | engineering, architectural, structural, mechanical, | 21 | A. Yes. |
| 22 | electrical, plumbing design. | 22 | Q. And then you also received a subpoena from the |
| 23 | Q. And and then you also oversee the estimator | 23 | Debtors; is that correct? |
| 24 | estimating side of the business as well? | 24 | A. Correct. |
| 25 | A. Correct. | 25 | Q. Okay. And so you are here today pursuant to |
| | | | |
| | Page 15 | | Page 17 |
| 1 | Page 15 Q. Do you also in addition to new projects, do | 1 | Page 17 those subpoenas? |
| 1 2 | | 1 2 | those subpoenas? A. Yes. |
| | Q. Do you also in addition to new projects, doyou do maintenance projects?A. Yes. | | those subpoenas? A. Yes. Q. Okay. Does Schwob Building operate, in the |
| 2 | Q. Do you also in addition to new projects, doyou do maintenance projects?A. Yes.Q. Okay. And what what would those types of | 2 3 4 | those subpoenas? A. Yes. Q. Okay. Does Schwob Building operate, in the ordinary conduct of its business, within 200 miles of |
| 2 | Q. Do you also in addition to new projects, do you do maintenance projects? A. Yes. Q. Okay. And what what would those types of projects be? | 2 3 | those subpoenas? A. Yes. Q. Okay. Does Schwob Building operate, in the ordinary conduct of its business, within 200 miles of Wilmington, Delaware? |
| 2 3 4 5 6 | Q. Do you also in addition to new projects, do you do maintenance projects? A. Yes. Q. Okay. And what what would those types of projects be? A. For various clients, we we do a lot for the | 2 3 4 5 6 | those subpoenas? A. Yes. Q. Okay. Does Schwob Building operate, in the ordinary conduct of its business, within 200 miles of Wilmington, Delaware? A. No. |
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| | Page 18 | | Page 20 |
|----|---|--|--|
| 1 | Q. And when did you visit that facility? | 1 | facility. |
| 2 | A. I believe it was on March 7th. | 2 | Q. Okay. And when you say "the exterior of the |
| 3 | Q. 2024? | 3 | facility," you're talking about the Lubbock facility? |
| 4 | A. Correct. | 4 | A. Yes. |
| 5 | Q. For what purpose did you visit this property? | 5 | Q. Okay. I noted that this appears to be part of an |
| 6 | I'll call it the Lubbock property. | 6 | e-mail. It looks like it's from you to Tom Herndon. |
| 7 | A. I was requested by Southeastern Freight Lines to | 7 | Is this is this part of an e-mail that |
| 8 | visit the property, accompany them to the property to look | 8 | you sent to Mr. Herndon? |
| 9 | at the condition of the property. | 9 | A. Yes. |
| 10 | Q. Okay. Did you walk through the property? | 10 | Q. And what was the purpose of sending him these |
| 11 | A. Yes. | 11 | photographs? |
| 12 | Q. And did you observe the conditions on the | 12 | A. He was not able to make the the Lubbock |
| 13 | property? | 13 | facility, so I walked it with another Southeastern Freight |
| 14 | A. Yes. | 14 | representative and was just sharing sharing photos with |
| 15 | Q. Approximately how big is the Lubbock property? | 15 | him of the site. |
| 16 | A. Site-wise, I think it's I don't remember the | 16 | Q. Okay. So let's look at 1055, for example. And |
| 17 | exact size. I think it's about about 2 acres. | 17 | what what does SEFL1055 show? |
| 18 | Q. Okay. Was anybody else present for your visit to | 18 | A. It shows asphalt disrepair on the back of the |
| 19 | the Lubbock property? | 19 | yard. |
| 20 | A. Yes. Ryan Smigiel, vice president of real estate | 20 | Q. Okay. And now I've turned to 1056. And what |
| 21 | with Southeastern Freight, was there, and Ryan Korthauer. | 21 | does this document show? |
| 22 | He's a project manager for Schwob Building Company. | 22 | A. It shows additional asphalt asphalt disrepair |
| 23 | Q. Was that your first visit to the Lubbock | 23 | and cracking. There's evidence that there's evidence |
| 24 | property? | 24 | that some patching was done. However, there's still a |
| 25 | A. Yes. | 25 | substantial amount of cracking around the asphalt. |
| | Page 19 | 1 | Page 21 |
| 1 | Q. And how long did your visit to the Lubbock | $\begin{vmatrix} 1 \\ 2 \end{vmatrix}$ | Q. All right. Now I'm showing SEFL1057. And what does that document show? |
| 2 | property last? | 3 | A. That shows additional asphalt disrepair. You |
| 3 | A. Roughly an hour and a half.Q. And did you have any occasion to take any | 4 | can you can see by the tire tracks in there that the |
| 5 | pictures of the Lubbock property while you were there? | 5 | asphalt has completely broken from its from its binder |
| 6 | A. Yes. | 6 | of of tar and aggregate mixture to where it is it is |
| 7 | MR. FALLON: Let me pull up and share on the | 7 | loose gravel, and just dirt at the very back of the yard. |
| | screen I should be able to. Okay. | 8 | Q. Okay. So now I've turned to SEFL1058. |
| 9 | This will be SEFL1055 to SEFL1063, and I'm | 9 | And what does that document show? |
| 10 | sharing my screen to show you those pictures. It looks to | 10 | A. It shows continued photos of the of the |
| 11 | be a series of nine pictures. | 11 | asphalt disrepair. It does show some patching. You can |
| 12 | So let's start with SEFL let's pull this | 12 | see in the center of the in the center of the photo |
| 13 | up. | 13 | there's a large pothole. |
| 14 | THE COURT REPORTER: And is this going to be | 14 | Q. Okay. And let me turn to SEFL1059. |
| 15 | an exhibit? | 15 | Okay. What does that document show? |
| 16 | MR. FALLON: Yes. Why don't we mark this as | 16 | A. Just continued continued photos, additional |
| 17 | Taylor Exhibit 1, SEFL1055 to SEFL1063. | 17 | photos of the asphalt disrepair, substantial amount of |
| 18 | (Exhibit 1 was marked for identification.) | 18 | cracking, potholes and patches. |
| 19 | BY MR. FALLON: | 19 | Q. Okay. Turn to SEFL1060. All right. So that's |
| 20 | Q. And let me ask you if you are familiar with this | 20 | 1060. |
| 21 | document? | 21 | And what does 10 did I ask about 1060? |
| 22 | A. Yes. | 22 | Okay. I'm sorry. |
| 23 | Q. Can you tell us what it is? | 23 | Okay. So this is 1059. What's the strip in |
| 24 | A. Site it's a series of site photos, walking | 24 | the center? |
| 25 | around walking around the facility, the exterior of the | 25 | A. That's a dolly pad. It's called a dolly pad. |

Page 22 Page 24 1 It's for -- it's for the landing gear on the trailers. 1 good and safe operating condition? 2 When they drop the landing gear, it's to protect the 2 A. No. 3 asphalt from -- from breaking up. So, generally, the lots 3 Q. And why not? 4 are set up to where the landing gear will hit -- will hit A. Substantial potholes, driving over -- driving that concrete strip. 5 over substantial potholes can cause trailers to tip, cause Q. But -- so is it fair to say that a lot of these 6 people/personnel to trip over those areas, and eventually 7 trailers are not using that strip to put their landing will make it where it's -- it's difficult to circulate the yard and properly -- properly operate. gear on? 9 A. Correct. Q. Okay. Let me share my screen again and show you 10 Q. Okay. Let me turn to the next document. It's 10 what's Bates-stamped as SEFL22. 11 1060. Okay. We did 1060. Let's turn to 1061. 11 MR. FALLON: Just get rid of this. There it 12 Okay. What does SEFL1061 show? 12 is. Okay. 13 A. This one shows substantial -- substantial asphalt 13 MR. WEINBERG: (Complied.) 14 disrepair in the bottom right-hand corner, and there's 14 BY MR. FALLON: 15 15 some areas -- some areas of evidence of patching up Q. Let me ask you --16 towards more the center of the -- of the photo. 16 MR. FALLON: We'll mark SEFL22 as Taylor 17 Q. Okay. Let's turn to 1062. Exhibit 2, please. 17 18 And what does SEFL1062 show? 18 MR. WEINBERG: (Complied.) 19 A. This shows substantial cracking on -- on both 19 (Exhibit 2 was marked for identification.) 20 sides of the dolly pad. There's a crack through the dolly 20 BY MR. FALLON: 21 pad as well. It also shows a lot of -- a lot of loose 21 Q. And let me ask you, Mr. Taylor: What is depicted 22 gravel which is indicative of the asphalt binder breaking on Taylor Exhibit 2, document -- Bates-stamped SEFL22? 22 23 down. 23 A. This -- this picture shows substantial asphalt Q. And let's look at 1063, I believe, we're up to. 24 24 disrepair and failures, large potholes and -- and 25 cracking. 25 Okay. The last picture is 1063. Page 23 Page 25 1 Okay. So let me ask you: Are these 1 Q. Okay. And is that an accurate depiction of what 2 photographs that I've shown you, SEFL1055 to SEFL1063, 2 you witnessed at the Lubbock property? 3 which we've marked as Taylor Exhibit 1, are they accurate 3 A. Yes. 4 4 representations of what you saw during your visit to the MR. FALLON: Let me turn to SEFL14. 5 Lubbock property? 5 MR. WEINBERG: (Complied.) 6 MR. FALLON: And let's mark SEFL14 as Taylor A. Yes. 7 7 Exhibit 3. Q. And you made some observations about the condition of the asphalt. 8 MR. WEINBERG: (Complied.) 9 9 MR. FALLON: We can stop sharing. (Exhibit 3 was marked for identification.) 10 10 MR. WEINBERG: (Complied.) BY MR. FALLON: 11 BY MR. FALLON: 11 Q. And will you please describe what is depicted in 12 Q. You made some observations about the conditions 12 SEFL14 marked as Taylor Exhibit 3? 13 of the asphalt. I'd like to follow up on them. 13 A. This view is looking back towards the front of 14 You said that the binder had broken down. 14 the facility from the back of the yard showing severe 15 What -- what does that mean? 15 asphalt failures and disrepair around the -- around the 16 A. So asphalt -- asphalt is -- is an emulsion of oil 16 dolly pad, as well as substantial potholes, you know, 17 or tar, other chemicals, and an aggregate, and it's heated 17 throughout the yard. 18 18 -- heated up to a certain temperature. And once it's Q. And is that an accurate depiction of what you 19 laid, it's compacted and -- and rolled, and it forms a --19 witnessed when you walked the Lubbock property? 20 forms a solid surface. Over -- over time, the asphalt 20 A. Yes. 21 binder, which is the -- the tar, oil, aggregate emulsion, 21 MR. FALLON: Let me turn to SEFL17, and ask 22 it eventually breaks down and you end up with loose 22 that that be marked as Taylor Exhibit 4. 23 gravel, which was present throughout -- throughout the 23 MR. WEINBERG: (Complied.) 24 24 entire Lubbock property. (Exhibit 4 was marked for identification.) 25 25 BY MR. FALLON: Q. So in -- in your judgment, was the asphalt in

Page 26 Page 28 1 Q. I'm sharing my screen of Taylor Exhibit 4, which 1 Q. And I pulled up on our screen to share Taylor 2 is Bates-stamped SEFL, series of zeros, 17. 2 Exhibit 7. Will you describe what is depicted in Taylor 3 Will you describe what is depicted in Taylor 3 Exhibit 7? 4 Exhibit 4? 4 A. This photo shows substantial cracking, asphalt 5 A. This photo shows -- shows additional -failures, and just general disrepair. There's areas of 6 additional cracking, potholes, and you can see some standing water where potholes -- where potholes are 7 evidence of asphalt patches and repairs surrounding all 7 located, which is indicative that the site is not draining the -- the failure areas. properly, you know, due to the asphalt failures. Q. And is this an accurate depiction of what you 9 Q. Is it a problem if there is puddling? 10 witnessed when you walked the Lubbock property? 10 A. It's not -- not good in asphalt. Once -- once 11 A. Yes. 11 water gets through the asphalt, through cracks or other 12 MR. FALLON: Let me turn to SEFL Bates Stamp 12 means, that starts to cause pavement failures. It 13 62, and ask that that be marked as Taylor Exhibit 5. degradates the subgrade, and it causes pavement failures. MR. WEINBERG: (Complied.) 14 14 Q. And is this an accurate depiction of what you (Exhibit 5 was marked for identification.) 15 15 witnessed when you walked the Lubbock property? 16 BY MR. FALLON: 16 A. Yes. 17 17 Q. And can you describe what is shown on Taylor Q. Okay. 18 Exhibit 5? 18 MR. FALLON: Let me turn to SEFL Bates Stamp 19 A. This -- this photo shows substantial cracking 19 224, and mark that as Taylor Exhibit 8. 20 throughout the yard, a couple sizeable potholes, and a 20 MR. WEINBERG: (Complied.) 21 handful of patches. 21 (Exhibit 8 was marked for identification.) Q. And is this an accurate depiction of what you 22 22 BY MR. FALLON: 23 witnessed when you visited the Lubbock property? 23 Q. And what does Taylor Exhibit 8 depict? 24 24 A. This was just a pile of trash and debris at the A. Yes. 25 back corner of the yard. A lot of it looked like some of 25 Q. Who -- who took these pictures? Page 27 Page 29 1 A. I did. 1 the asphalt gravel that was broken down was scooped up, as 2 Q. And that's all of the pictures that we've seen so 2 well as other bits of concrete from potentially a repair 3 far? 3 somewhere on-site. A. Yes. 4 4 Q. And you took this picture? 5 MR. FALLON: Let's turn to document 5 Bates-stamped SEFL208, and ask that that be marked as Q. And does it accurately represent the conditions 6 6 Taylor Exhibit 6. that you witnessed at the Lubbock site? 8 A. Yes. MR. WEINBERG: (Complied.) 8 9 9 MR. FALLON: Let me turn to SEFL Bates Stamp (Exhibit 6 was marked for identification.) 10 BY MR. FALLON: 10 31, and ask that that be marked as Taylor Exhibit 9. 11 Q. And what does Taylor Exhibit 6 show? 11 MR. WEINBERG: (Complied.) 12 A. That shows substantial cracking and asphalt 12 (Exhibit 9 was marked for identification.) 13 failures adjacent to the dock aprons. 13 BY MR. FALLON: 14 Q. At the Lubbock property? 14 Q. And we've -- we are sharing Taylor Exhibit 9 on 15 the screen. And I'd ask you to identify what that shows? A. Yes. 15 16 Q. And is this an accurate depiction of what you 16 A. I don't remember exactly where that was taken, 17 witnessed when you visited the Lubbock property? 17 but I think it was just showing -- showing equipment that 18 A. Yes. 18 was left over on the yard and just general -- general 19 Q. And you took this picture as well? 19 trash and debris. 20 A. Correct. 20 Q. Was this taken at the Lubbock property? 21 MR. FALLON: Let's move to SEFL210, and ask 21 22 that that be marked as Taylor Exhibit 7. 22 Q. And does it accurately depict the conditions at 23 MR. WEINBERG: (Complied.) 23 the Lubbock property? 24 24 (Exhibit 7 was marked for identification.) 25 BY MR. FALLON: 25 MR. FALLON: Let me turn to SEFL Bates Stamp

Page 30 Page 32 1 55, and ask that that be marked as Taylor Exhibit 10. 1 half-loaded, or unloaded, and it's -- it's input that goes 2 MR. WEINBERG: (Complied.) 2 into the design based on a 15-year life expectancy of the 3 (Exhibit 10 was marked for identification.) asphalt to come up with a asphalt profile. 4 BY MR. FALLON: Q. And in order for it to last 15 years, does it 5 Q. And we're sharing that on the screen. need maintenance? Can you show -- can you describe what Taylor 6 A. Yes. Every -- every couple of years, maintenance 7 Exhibit 10 depicts? is required on asphalt, starting out with seal cracking --8 A. This additional -- additional yard photo of the 8 crack -- or seal cracking of all of the joints. So anywhere that you start to get cracks, they seal-crack it, 9 asphalt condition shows the asphalt in -- in disrepair and 10 failure, as well as some patches that were -- that were 10 they fill it with -- with a tar mixture to seal it, to 11 done at some point. keep water from -- from intruding into the subgrade. Some 12 O. And does it accurately depict the conditions at areas that may experience failures need to be cut out and 13 the Lubbock property that you witnessed? replaced, but generally, after -- after 15 years, the A. Yes. entire yard needs to be replaced. 14 15 15 Q. And did you take this picture? Q. And what happens if you don't do the maintenance 16 A. Yes. 16 that you described? 17 Q. Was that a "yes"? 17 A. You end up with a substantial amount of cracking, A. Yes. 18 and you end up with the asphalt binder breaking down, 18 19 Q. Sorry. Okay. loose gravel on the facility, and substantial potholes and 20 MR. FALLON: All right. Let's turn to 20 subgrade failures. 21 document Bates-stamped SEFL240, and ask that that be 21 Q. And in that case, would the asphalt need to be marked as Taylor Exhibit 11. replaced before 15-year life span? 22 23 23 MR. WEINBERG: (Complied.) A. Yes. 24 (Exhibit 11 was marked for identification.) 24 Q. So is it fair to say that, in your opinion, the 25 BY MR. FALLON: 25 asphalt at the property was not in good and safe operating Page 31 Page 33 Q. Let me ask you what Taylor Exhibit 11 depicts? 1 1 condition? 2 A. It shows the apron -- the dock aprons on the 2 A. Yes. 3 left-hand side and asphalt pavement failures and disrepair 3 Q. Okay. Let's turn to the exterior of the 4 on the right-hand side. 4 building. And did you have an opportunity to -- to look Q. And you took this picture? 5 at the building while you were at the Lubbock property? 6 Q. And is it an accurate representation of what you 7 MR. FALLON: Okay. Let's take a look at 8 saw during your visit to the Lubbock property? document Bates-stamped SEFL204. And I would ask that that 9 A. Yes. 9 be marked as Taylor Exhibit 12. 10 Q. Is it important for a trucking facility to have 10 MR. WEINBERG: (Complied.) 11 good-quality asphalt? 11 (Exhibit 12 was marked for identification.) A. Yes. It's very -- very important for their 12 BY MR. FALLON: 13 circulation and their safety of their drivers and 13 Q. What does Taylor Exhibit 12 -- and I've shared 14 trailers. that on the screen. What does Taylor Exhibit 12 show? 15 Q. What -- what is the normal life expectancy of A. So there's a small -- a small building on the 15 16 asphalt? 16 right-hand side that, I believe, was part of a fueling 17 A. Asphalt is generally designed for a 15-year operation at one point. There's evidence that the fuel 18 design life. lane has been removed. There's a scale -- truck scale 19 Q. So that's from original installation to that's located under the canopy, and then you have your 20 replacement? 20 office -- your office on the left-hand side, and it A. Correct. That's full -- that's the design life. goes -- goes for about 50, 60 feet until it starts into 21 22 That's the life expectancy of the asphalt. And it's --22 23 it's designed by a geotechnical engineer, and they take 23 Q. And is this picture an accurate depiction of what 24 into account the number of trips around -- around the 24 you witnessed when you were at the Lubbock property? 25 facility and whether the trailers are fully loaded, 25 A. Yes.

Page 34 Page 36 1 Q. Did you take this picture? 1 property? 2 A. Yes. 2 A. Yes. 3 MR. FALLON: Let's turn to document 3 MR. FALLON: Let me turn to document 4 Bates-stamped SEFL82, and ask that that be marked as Bates-stamped SEFL206, and ask that that be marked as 5 Taylor Exhibit 13. 5 Taylor Exhibit 15. MR. WEINBERG: (Complied.) MR. WEINBERG: (Complied.) 6 6 7 7 (Exhibit 13 was marked for identification.) (Exhibit 15 was marked for identification.) 8 BY MR. FALLON: BY MR. FALLON: Q. And I pulled up on our screen Taylor Exhibit 13, 9 9 Q. I have shared on the screen Taylor Exhibit 15. 10 document Bates-stamped SEFL82. 10 Can you tell us what Taylor Exhibit 15 depicts? 11 And what does SEFL82 show? 11 A. This is showing the fueling and scale canopy on 12 A. It's a small outbuilding that, I believe, housed the right-hand side, and the office building, which --13 some -- some portion of the fueling lane that has been which moves into the dock, on the left-hand side of the --14 abandoned and removed. 14 of the building. 15 Q. And does that accurately depict the condition of 15 Q. And is this an accurate representation of what 16 the building and accurately depict what you saw when you 16 you saw during your visit to the Lubbock property? 17 17 were at the Lubbock property? A. Yes. 18 A. Yes. 18 Q. So did you have any general observations of the 19 Q. Let's take a look inside that building. 19 condition of the exterior facility? 20 MR. FALLON: If you can pull up SEFL71, and 20 A. Other than aesthetically, needs probably some mark that as Taylor Exhibit 14, please. 21 paint and things like that. Generally, the -- the metal 22 MR. WEINBERG: (Complied.) panels were beat up in a few places, but that's kind of 22 23 (Exhibit 14 was marked for identification.) 23 normal wear and tear. There didn't appear to be any major 24 BY MR. FALLON: holes or leaks or openings inside -- you know, through --Q. And this -- I'm showing on the screen Taylor 25 through the exterior that needed to be repaired. 25 Page 35 Page 37 1 Exhibit 14, document Bates-stamped SEFL71. 1 Q. Okay. Let me turn to the loading dock. 2 2 MR. FALLON: And let's turn to SEFL242. What -- what is shown in Taylor Exhibit 14 3 up on the screen? 3 That's Bates-stamped SEFL242, and we'll mark that as A. There -- it shows some type of -- some type of Taylor Exhibit 16. 5 leaked fluid in that floor. We didn't -- we have not done 5 MR. WEINBERG: (Complied.) 6 an environmental assessment, so I'm not sure what it is, (Exhibit 16 was marked for identification.) 7 if it's oil or -- or what it is. BY MR. FALLON: Q. What's the condition of the door in the building, 8 Q. And I put up on the screen Taylor Exhibit 16. generally, from your observation when you were there? 9 Can you describe what is depicted in Taylor 10 10 Exhibit 16? A. Generally, a lot of the doors -- most of the 11 doors on the facility had trouble closing, need to be --11 A. This shows the -- this shows the dock slab with a 12 need to be replaced and -- and reset into the -- into the 12 substantial amount of cracking. It's -- it's typical -it's kind of normal wear and tear on a facility like this. 14 Q. Is this the inside of the building that we saw in Some -- some of the joints and cracks have been -- had 15 the previous picture? 15 been repaired. Some of them had not been repaired. Overhead doors were -- some of them were --16 A. Yes. 16 Q. Do you recall what repairs you -- you estimated 17 17 looked to be in operable condition but needing some 18 for this particular building? adjustment. Some of the other doors needed a little bit 18 19 A. We included just cleaning -- cleaning the floor 19 more work to get them to open and close properly. 20 and the wall with a cleanup crew. Obviously, additional 20 Lighting appeared to be fine. Structure appeared to be 21 environmental would need to be done to understand what 21 fine. 22 that is and exactly how to clean it and dispose of it 22 Q. Okay. And so in order to be in good operating 23 properly. 23 condition, you would need to fix the doors? 24 24 Q. Okay. And is this picture in Taylor Exhibit 14 A. Correct. 25 an accurate depiction of what you witnessed on the Lubbock 25 Q. And does Taylor Exhibit 16 accurately depict the

Page 38 Page 40 1 conditions on the property that you witnessed in Lubbock? 1 are sagging. Shows kind of general condition of the -- of 2 the paint on the walls. 2 A. Yes 3 3 BY MR. FALLON: MR. FALLON: Let's turn to document 4 Bates-stamped SEFL246, and ask that that be marked as Q. And so you mentioned the problem with the ceiling 5 Taylor Exhibit 17. 5 tiles. So is that -- are the ceiling tiles in good MR. WEINBERG: (Complied.) 7 A. The majority of the tiles are -- are probably 7 (Exhibit 17 was marked for identification.) okay and normal wear and tear. Stained tiles would need 8 BY MR. FALLON: to be replaced. Missing tiles would need to be in filled. Q. And I put up on the screen Taylor Exhibit 17, and 10 ask if you can describe what is depicted in Taylor 10 Q. And is there any indication of water damage? 11 A. Yes. In various areas, there were some stained 12 A. This just shows a different angle of the dock. 12 tiles, which is indicative of water damage from either 13 Floor slab needs to be -- needs to be cleaned -- cleaned 13 leaking waterlines in the ceiling, condensate/sweat from 14 up. There's obviously some tires that will need to be HVAC, or from roof leaks. 15 removed, and then it shows kind of overhead doors and 15 Q. And does Taylor Exhibit 19 accurately depict the 16 conditions on the property that you witnessed when you 16 structure. 17 visited there? 17 Q. And is this an accurate depiction of what you saw 18 during your visit to the Lubbock property? 18 A. Yes. 19 A. Yes. 19 MR. FALLON: Let's turn to document 20 Bates-stamped SEFL16, and we'll mark that as Taylor 20 MR. FALLON: Let me turn to document 21 Bates-stamped SEFL266, and mark that as Taylor Exhibit 18, 21 Exhibit 20. 22 MR. WEINBERG: (Complied.) 22 please. 23 (Exhibit 20 was marked for identification.) 23 MR. WEINBERG: (Complied.) 24 BY MR. FALLON: 24 (Exhibit 18 was marked for identification.) 25 BY MR. FALLON: 25 Q. And can you describe -- I shared the screen with Page 39 Page 41 Q. And what does Taylor Exhibit 18 show? I've shown 1 Taylor Exhibit 20, document Bates-stamped SEFL, series of 1 2 that on the screen. 2 zeros, 16. 3 A. It shows an additional shot of the dock. Office Can you describe what is shown in Taylor 4 is just adjacent to the left-hand side. There's some 4 Exhibit 20? guardrails that have been -- that have been damaged, that 5 A. This shows -- this shows a leak -- a stain on the 6 are bent over. Some leftover equipment and debris ceiling tile, which is indicative of a leak. 7 throughout the -- throughout the dock. 7 Q. And does that accurately depict the condition of Q. And what needs to be done to bring it up to good 8 the property that you witnessed when you were at the 8 Lubbock property? and safe operating condition in this particular picture? 10 A. The guardrail would need to be -- would need to 10 A. Yes. 11 be repaired and fixed, overhead doors adjusted and 11 Q. And you took this picture? 12 repaired, and the dock slab cleaned. 12 A. Yes. 13 Q. And is this an accurate depiction of what you saw MR. FALLON: Let's turn to document 14 when you visited the Lubbock property? 14 Bates-stamped SEFL23, and we'll ask that that be marked as 15 Taylor Exhibit 21. A. Yes. 15 16 Q. All right. Let's turn to the interior and see 16 MR. WEINBERG: (Complied.) 17 what you saw in there. 17 (Exhibit 21 was marked for identification.) 18 Mr. FALLON: Let's turn to document 18 BY MR. FALLON: 19 Bates-stamped SEFL21, and ask that that be marked as 19 Q. And I'd ask you: What does Taylor Exhibit 21 Taylor Exhibit 19. 20 depict? 21 MR. WEINBERG: (Complied.) 21 A. The bottom portion of the picture shows a -- a 22 (Exhibit 19 was marked for identification.) wall-hung, overhead-mounted water heater that looks like 23 THE WITNESS: So this one shows -- this is a 23 it was done after the original construction of this 24 view inside of the office. It shows missing ceiling 24 facility, based on where it is and how it was constructed. 25 tiles, it shows stained tiles. Some of the ceiling tiles 25 That's an HVAC return grill on the -- in the middle of the

Page 42 Page 44 1 picture, and you could see substantial staining around --1 Bates-stamped SEFL101, and we'll mark that as Taylor 2 around that ceiling tile, indicative of a possible leak. 2 Exhibit 23, please. 3 Being next to an HVAC duct, could be condensate from the MR. WEINBERG: (Complied.) 4 HVAC ductwork, or with the water heater right next to it, (Exhibit 23 was marked for identification.) 5 BY MR. FALLON: 5 it could be from a water leak or ceiling -- roof leak. Q. And let me ask you what Taylor Exhibit 23 shows? Q. Were you able to definitively determine the 7 7 source of those leaks when you were at the property? A. This is an additional photo in the men's A. No, we were not able to get up in the ceiling and 8 restroom. The urinal was -- was operational, so that 8 9 inspect above the -- above the ceiling. 9 was -- that was fine. Walls need to be cleaned and 10 Q. What is the dark square in sort of the, mostly, 10 painted. Flooring needs to be replaced. The toilet 11 center of the picture there? 11 partitions -- the toilet partitions, other than being A. That is generally just staining from -- from the 12 cleaned and wiped down, they appeared to be operable. 13 ductwork, just -- over -- over time, dust, debris, 13 Q. When you said the "flooring needs to be 14 forklift tire dust being sucked through the replaced," what -- was the flooring in good condition? 14 15 15 air-conditioning system. A. No. In my -- in my opinion, the flooring is Q. And does Taylor Exhibit 20 accurately depict the 16 beyond being able to clean it and rewax it. It is -- it 17 condition of the property when you visited? got scratched. It's very dirty. It generally doesn't 17 18 A. Yes. 18 come clean at this point. 19 Q. I'm sorry. I think that's 21. 19 Q. And does Taylor Exhibit 23 accurately depict the 20 bathroom at the Lubbock property? A. Yes. 21 21 Q. Yeah. Does Taylor Exhibit 21 accurately depict 22 the condition of the Lubbock property when you visited it? 22 Q. And this is the same bathroom in the previous 23 23 picture? A. Yes. 24 O. Okay. 24 A. Correct. MR. FALLON: Let's turn to document 25 25 Q. Okay. Page 45 1 Bates-stamped SEFL95. And I've pulled that up on the MR. FALLON: Let's turn to SEFL 1 2 projector and shared the screen. I'll ask that SEFL95 be 2 Bates-stamped 116, and I'd ask that SEFL116 be marked as 3 marked as Taylor Exhibit 22. 3 Taylor Exhibit 24. 4 MR. WEINBERG: (Complied.) 4 MR. WEINBERG: (Complied.) 5 (Exhibit 22 was marked for identification.) 5 (Exhibit 24 was marked for identification.) BY MR. FALLON: BY MR. FALLON: 7 7 Q. And I'd ask you: What -- what is shown in Taylor Q. And what does Taylor Exhibit 24 show? 8 Exhibit 22? A. This was just a closet that, I think, was used as an IT room/break room, combination of things, janitor's A. This was inside the men's restroom. Sink 10 closet. 10 appeared to be in working condition. Obviously, walls are 11 stained. Other than that, it just needs to be -- needs to 11 Q. And is this an accurate depiction of what you saw 12 be cleaned up, painted, and floors replaced. 12 during your visit to the Lubbock property? Q. And is SEFL95, Taylor Exhibit 22, is that a 13 14 picture that you took? 14 Q. And what is the box on the wall on the left-hand 15 15 side in Taylor 24? A. Yes. 16 Q. And does it accurately depict the condition of 16 A. I'm not sure. I believe it was locked, and we 17 the bathroom at the Lubbock property? 17 weren't able to open it. Q. Okay. And then if you look on the shelf, sort of 18 A. Yes. 18 19 Q. And, I guess, SEFL95, Taylor Exhibit 22, actually 19 in the center of the screen, it appears to be -- well, let 20 has you in the picture in the mirror; is that correct? 20 me ask you: Can you identify what's -- what's there, sort 21 21 of in the center of the -- of the picture --22 O. Was that a "yes"? I'm sorry. 22 A. Below -- below the microwaves? 23 A. That was a "yes," sorry. 23 Q. -- in Taylor 24? Yes. 24 Q. Okay. 24 A. On the left side, it appears to be an old phone 25 MR. FALLON: Let's turn to a document 25 board from a -- from a traditional landline phone system.

Page 46 Page 48 1 Q. Okay. All right. And does this accurately 1 safe operating condition? 2 depict the conditions on the property that you saw when 2 A. Yes. you visited the Lubbock property? Q. Is this estimate based on the walk-through you 4 A. Yes. and your colleagues completed of the Lubbock property? 5 5 Q. All right. 6 MR. FALLON: And let's, finally, just look 6 Q. All right. So who prepared this estimate? 7 at document Bates-stamped SEFL117. A. I did. 8 MR. WEINBERG: (Complied.) 8 Q. So let's take a look at Division 1, which is 9 BY MR. FALLON: 9 referred to as General Conditions at the top, Taylor 26. 10 Q. And let me ask you what is depicted in SEFL117. 10 Can you describe what costs are included in 11 A. This is the open -- open office area. It just 11 Division 1, General Conditions? 12 depicts the condition of the flooring and condition of 12 A. So Division 1, General Conditions is Schwob stained ceiling tiles. 13 Building Company's management supervision and ancillary 14 Q. And what was the condition of the walls? items that are -- that are needed to facilitate the 15 15 A. Walls -- walls need a fresh coat of paint. There subcontractors and completing the work. 16 was lots of -- lots of dirt, dust, debris, fingerprints, 16 Q. So the largest number there is the project and 17 things like that, across all surfaces of the walls. 17 field management. What does that consist of? 18 Q. And what was the condition of the floor as 18 A. That would be a full-time, on-site superintendent 19 depicted in Taylor --19 to manage and coordinate the work, a project manager 20 A. The flooring was worn, especially around the -located in our office to coordinate -- to coordinate 21 around the desk area, with rolling chairs. See a lot subcontracts, coordinate with the owner and client, and 22 of -- a lot of the wheels on the rolling chairs eat away 22 coordinate issues and support the superintendent on-site, 23 the VCT flooring. Overall condition of the flooring 23 as well as project coordinator that helps write contracts, 24 was -- was pretty poor. 24 pay applications, kind of secretarial duties. 25 Q. Okay. So was the condition of -- so the 25 Q. Okay. And is all that necessary to complete the Page 47 Page 49 1 condition of the floor was poor you say? 1 work to bring the property up to good and safe operating 2 A. Correct. 2 condition? 3 3 A. Yes. MR. FALLON: If I didn't ask before, let's 4 mark the document Bates-stamped SEFL117, mark it as Taylor Q. And the second-largest item there is Cleaning and 5 Exhibit 25, please. And that's the document that we've Waste Management. What does that consist of? 6 been discussing most recently. A. That includes dumpsters -- dumpsters for trash 7 (Exhibit 25 was marked for identification.) 7 and debris on-site as we're doing construction, hauling MR. FALLON: Okay. All right. Let's pull off and disposing of trash, and then final cleaning of the up document Bates-stamped SEFL13, and ask that that be building once any repair work is done, so wiping down all 10 marked as Taylor 26. of the surfaces, polishing the floors, cleaning the dock 11 MR. WEINBERG: (Complied.) slab, cleaning up the -- cleaning up that little 12 outbuilding, just to basically turn it over to where it's (Exhibit 26 was marked for identification.) 12 13 BY MR. FALLON: been deep-cleaned. 13 Q. Are you -- and I'm now sharing Taylor 26 on the 14 Q. Okay. We are still on document Bates-stamped SEFL13, which we've marked as Taylor 26. Let's move down 15 screen. Hopefully, you can see that? 16 to Division 2, Site Work. And can you describe what Site 17 Q. Are you familiar with this document? 17 Work, Asphalt Paving, Fences and Gates consists of? 18 A. Yes. 18 A. The asphalt paving line item is a full 19 Q. And what is it? replacement of the asphalt, recompacting of the subgrade 19 20 A. It is an estimate of -- of what our -- what our 20 base, and that number is based on a proposal from Pavecon, 21 repair costs would be for the facility based on which is an asphalt contractor out of Lubbock, Texas. And 21 22 conversations with Southeast Freight on -- on what they fences and gates, there were a couple areas around the expected to be done maintenance-wise on this facility. yard where the fences were leaning. So poles will have to Q. And is -- is this the work that is necessary, in be replaced, record, fabric restrung up and repaired in 25 your view, to bring the Lubbock property up to good and 25 various locations.

| | Page 50 | | Page 52 |
|--|---|--|--|
| 1 | Q. Okay. So is this a full replacement of the | 1 | BY MR. FALLON: |
| 2 | asphalt on the in the yard at Lubbock? | 2 | Q. Okay. Does this estimate appear to be reasonable |
| 3 | A. Yes. | 3 | to you based on the project? |
| 4 | Q. Would it be possible to bring the asphalt up to | 4 | A. Yes. |
| 5 | good and safe operating condition by just patching areas | 5 | Q. And in your view, is it a market rate? |
| 6 | that might have deteriorated? | 6 | A. Yes. |
| 7 | A. In my opinion, the deterioration of the asphalt | 7 | MR. FALLON: Let's turn back to Taylor 26. |
| 8 | was so severe that it would be impossible to figure out | 8 | MR. WEINBERG: (Complied.) |
| 9 | where to start and stop on patches, and it doesn't address | 9 | BY MR. FALLON: |
| 10 | the sub the subgrade failures, as well, which is | 10 | Q. And you have listed in here, on the Site Work and |
| 11 | causing the substantial cracking throughout the yard. | 11 | Asphalt Paving, \$855 [sic]. |
| 12 | Q. You mentioned that this is based on a bid or a | 12 | So is it fair to say that that \$855 and |
| 13 | proposal from Pavecon, so let's turn to that. | 13 | I'm approximating it's actually it's 855,782, but |
| 14 | MR. FALLON: And that is document Bates | 14 | that amount is the amount of the Pavecon estimate, and |
| 15 | numbered SEFL1 to SEFL10. And I'd ask the court reporter | 15 | you've taken out the tax for present purposes; is that |
| 16 | to mark documents Bates-stamped SEFL1 to SEFL10 as Taylor | 16 | correct? |
| 17 | 27. | 17 | A. Yes. Yes, it is the Pavecon proposal less |
| 18 | (Exhibit 27 was marked for identification.) | 18 | their line item for taxes. |
| 19 | BY MR. FALLON: | 19 | Q. All right. Let's move to Division 8, Openings, |
| 20 | Q. So I've shown that on the screen, and let me ask | 20 | in Taylor Exhibit 26. |
| 21 | you this: Who is Pavecon, first of all? | 21 | Can you describe what that work is? |
| 22 | A. Pavecon is an asphalt contractor out of Lubbock. | 22 | A. Doors, frames and hardware material, that is |
| 23 | Q. Let me direct your attention to SEFL1 through 6 | 23 | that is new doors, hardware and frames to replace |
| 24 | of Taylor 27, and ask if you can identify that document? | 24 | replace the existing. Many of the doors don't close, are |
| 25 | A. Yes. | 25 | damaged and beyond beyond repair. Overhead doors |
| | Page 51 | | D 50 |
| | rage 31 | | Page 53 |
| 1 | Q. And what is SEFL1 through 6? | 1 | overhead doors includes a a money to repair every |
| 1 2 | _ | 1 2 | |
| | Q. And what is SEFL1 through 6? | | overhead doors includes a a money to repair every |
| 2 | Q. And what is SEFL1 through 6?A. It's a proposal from Pavecon to replace the | 2 | overhead doors includes a a money to repair every door. Every door needed some type of adjustment, greasing |
| 3 | Q. And what is SEFL1 through 6?A. It's a proposal from Pavecon to replace the asphalt and repair the subgrade, restripe the yard. | 2 3 | overhead doors includes a a money to repair every door. Every door needed some type of adjustment, greasing service. Some of them needed far more repair, panel |
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| 2 3 4 5 6 7 8 | Q. And what is SEFL1 through 6? A. It's a proposal from Pavecon to replace the asphalt and repair the subgrade, restripe the yard. Q. And how is it that Pavecon I presume Pavecon sent that to you? A. Yes. Q. Did you request that it be prepared? A. Yes. | 2 3 4 5 6 7 8 | overhead doors includes a a money to repair every door. Every door needed some type of adjustment, greasing service. Some of them needed far more repair, panel replacements, things like that. Q. And are these repairs necessary to bring the property up to good and safe operating condition? A. Yes. Q. Okay. Let's turn to Division 9, Finishes. |
| 2 3 4 5 6 7 8 9 | Q. And what is SEFL1 through 6? A. It's a proposal from Pavecon to replace the asphalt and repair the subgrade, restripe the yard. Q. And how is it that Pavecon I presume Pavecon sent that to you? A. Yes. Q. Did you request that it be prepared? A. Yes. Q. And have you worked with Pavecon before? | 2 3 4 5 6 7 8 9 | overhead doors includes a a money to repair every door. Every door needed some type of adjustment, greasing service. Some of them needed far more repair, panel replacements, things like that. Q. And are these repairs necessary to bring the property up to good and safe operating condition? A. Yes. Q. Okay. Let's turn to Division 9, Finishes. Can you describe what is described in there? |
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| 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 | Q. And what is SEFL1 through 6? A. It's a proposal from Pavecon to replace the asphalt and repair the subgrade, restripe the yard. Q. And how is it that Pavecon I presume Pavecon sent that to you? A. Yes. Q. Did you request that it be prepared? A. Yes. Q. And have you worked with Pavecon before? A. Yes. Q. And in your experience, have estimates from Pavecon been generally reliable? A. Yes. Q. Have they been at market rates? A. Yes. Q. Okay. So let me ask you to just walk us through the estimate from Pavecon as to what it includes? A. Can you zoom in just a little bit? MR. WEINBERG: (Complied.) THE WITNESS: So the first line item is a 3-inch asphalt repair, and recompacting of the subgrade | 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 | overhead doors includes a a money to repair every door. Every door needed some type of adjustment, greasing service. Some of them needed far more repair, panel replacements, things like that. Q. And are these repairs necessary to bring the property up to good and safe operating condition? A. Yes. Q. Okay. Let's turn to Division 9, Finishes. Can you describe what is described in there? A. The line item for flooring, that includes removal of the existing flooring throughout the office area, including restrooms, and replacing it with new VCT flooring. Painting includes painting the interior of the office, repainting, touching up and replacing stained and damaged ceiling tiles. Q. Okay. And are those repairs necessary to bring the property up to good and safe operating condition? A. Yes. Q. And let me turn to Division 11. This is under Taylor 26. There's a reference to loading dock |
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| 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 | Q. And what is SEFL1 through 6? A. It's a proposal from Pavecon to replace the asphalt and repair the subgrade, restripe the yard. Q. And how is it that Pavecon I presume Pavecon sent that to you? A. Yes. Q. Did you request that it be prepared? A. Yes. Q. And have you worked with Pavecon before? A. Yes. Q. And in your experience, have estimates from Pavecon been generally reliable? A. Yes. Q. Have they been at market rates? A. Yes. Q. Okay. So let me ask you to just walk us through the estimate from Pavecon as to what it includes? A. Can you zoom in just a little bit? MR. WEINBERG: (Complied.) THE WITNESS: So the first line item is a 3-inch asphalt repair, and recompacting of the subgrade and base. The second item is new parking lot striping, replacing the wheel stops. And then the fourth line item | 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 | overhead doors includes a a money to repair every door. Every door needed some type of adjustment, greasing service. Some of them needed far more repair, panel replacements, things like that. Q. And are these repairs necessary to bring the property up to good and safe operating condition? A. Yes. Q. Okay. Let's turn to Division 9, Finishes. Can you describe what is described in there? A. The line item for flooring, that includes removal of the existing flooring throughout the office area, including restrooms, and replacing it with new VCT flooring. Painting includes painting the interior of the office, repainting, touching up and replacing stained and damaged ceiling tiles. Q. Okay. And are those repairs necessary to bring the property up to good and safe operating condition? A. Yes. Q. And let me turn to Division 11. This is under Taylor 26. There's a reference to loading dock equipment. Can you describe what is that for? |

Page 54 Page 56 1 manages and maintains Southeast Freight's dock levellers, 1 MR. FALLON: And let me then ask you to turn 2 and that's a cost to service and repair each dock leveler 2 to Taylor Exhibit 27. And within Taylor Exhibit 27, if 3 and replace the dock bumpers. 3 you can turn to documents Bates-stamped SEFL8, SEFL9, and 4 MR. FALLON: Okay. And if we can pull up 4 SEFL10. Taylor 27, and within Taylor 27 refer to SEFL7. MR. WEINBERG: (Complied.) MR. WEINBERG: (Complied.) 6 BY MR. FALLON: 7 BY MR. FALLON: Q. Can you tell me what that document is? 8 Q. Okay. So when you were referring to Total A. This is a proposal from Schwob Steel Services for Service Packaging, is this the estimate to which that line the roof replacement. 10 item refers? 10 Q. And this is where the number in the estimate 11 A. Yes. 11 comes from? 12 O. Okay. 12 A. Correct. 13 MR. FALLON: Let's turn back to Taylor 26 13 Q. Are you also an employee of Schwob Steel? 14 again. 14 15 MR. WEINBERG: (Complied.) 15 Q. Okay. And are there discounts to Schwob 16 BY MR. FALLON: 16 Building -- to a Schwob Building customer if it uses 17 Q. This is the estimate. Schwob Steel Services? 18 And let me ask you: There's a reference in 18 A. No. They operate as two -- two separate 19 Taylor 26 to Division 13, Special Construction. What --19 businesses 20 what is that? 20 Q. Okay. In your experience, is the Schwob Steel 21 A. This is -- the Pre-Engineered Metal Building line 21 estimate competitive market rates? 22 item is for a -- a demo and replacement of the R-Panel 22 A. Yes. In fact, Southeast Freight solicited 23 roofing system over the office and the dock. 23 another roofing contractor prior to us visiting the site, 24 Q. Okay. And did you have an opportunity to 24 and Schwob Steel Services' roofing price was cheaper than 25 determine if the roof was in good and safe operating 25 the other roofing quote. Page 55 Page 57 1 condition? Q. Are there cheaper alternatives to the repairs A. Only through -- only through aerial imaging. We 2 described here on the roof? 3 were not able to get up on the roof. A. There's -- you can -- you can do roof coating 3 Q. Okay. But you were able to observe the condition 4 systems; you can do -- you can continue to patch and 5 of the roof from -- from drone footage? 5 replace the roofing system, but all of those -- once you A. Yes. Drone photos showed -- showed a substantial 6 start getting rust on your panels, it's going to continue 7 amount of patching done -- done over the years, 7 to rust and continue to leak and be an ongoing maintenance 8 substantial amount of rust throughout the roof system, issue. So at this stage in the -- in the roof's life and 9 which is indicative of needing to be fully replaced. the current condition that was observed on the aerials, 10 MR. FALLON: Now, could the court reporter 10 it's our opinion that -- that the best and only solution 11 read that back? It got a little garbled. 11 is -- is to do a full replacement. 12 (Requested material was read back.) 12 Q. Okay. And do you believe the Schwob Steel's 13 BY MR. FALLON: 13 estimate is a reasonable market estimate? Q. Okay. So was it your view that the roof was --14 15 was in good and safe operating condition, or was not? 15 MR. FALLON: While we are at it, let's go 16 A. Was not. 16 ahead and take a look at documents Bates-stamped SEFL276 17 Q. And is the estimate -- what does the estimate in to SEFL277, and we ask that that be marked as Taylor 18 Division 13 consist of? 18 Exhibit 28. 19 MR. WEINBERG: (Complied.) A. So it's -- we received a proposal from -- from 19 20 our sister company, which is Schwob Steel Services, to 20 (Exhibit 28 was marked for identification.) 21 remove the existing roof and replace the insulation and 21 BY MR. FALLON: 22 replace the R-Panels -- the R-Panel roofing system. 22 Q. And let me ask you if you recognize Taylor Q. And is that repair necessary to bring the 23 Exhibit 28? 24 property up to safe and good operating condition? 24 A. Yes. 25 A. Yes. 25 Q. And what is that?

Page 58 Page 60 A. That is a roofing proposal from P.J. Callaghan 1 you prepared which describes the costs necessary to bring 1 2 that was procured by Tom Herndon at Southeast Freight 2 the property up to good and safe operating condition? 3 Lines. A. Yes. 3 4 Q. And what does that show you? 4 MR. FALLON: Let me turn to document A. They priced a -- a similar roof replacement Bates-stamped SEFL11, and ask that that be marked as 6 system. Theirs is more of a retrofit where they left the 6 Taylor Exhibit 28 [sic]. 7 existing roof in place, framed over the existing roof and 7 MR. WEINBERG: (Complied.) 8 placed new roof panels and new insulation over the 8 (Exhibit 29 was marked for identification.) 9 existing roof. BY MR. FALLON: 10 Q. In your view, would this bring the roof into good 10 Q. Can you tell us what Taylor Exhibit 28 [sic] is? 11 and operating safe -- good and safe operating condition? 11 A. This is just a clarifications that -- that walked 12 A. Yes. 12 through the estimate by division, how we walked through it 13 Q. Okay. But this is more expensive than the a few minutes ago, giving general -- general inclusions 14 estimate from Schwob Steel? and exclusions for each line item of work. 15 A. Correct. MR. FALLON: I think I'm done. So if we 15 16 Q. Okay. 16 want to take a short break, or I don't know if you want 17 MR. FALLON: Let's turn back to Taylor 26. 17 to -- let's go off the record. 18 That's SEFL13. 18 (Brief recess taken.) MR. FALLON: Let's go back on the record. 19 MR. WEINBERG: (Complied.) 19 20 BY MR. FALLON: 20 So document Bates-stamped SEFL11, I had erroneously asked 21 Q. Okay. So is your total estimate before tax and 21 it to be marked as Exhibit 27 -- no, 28, and it should 22 other items, total direct costs are \$1,257,764? 22 have been Exhibit 29. Yeah. So SEFL11 is Taylor 23 A. That's correct. 23 Exhibit 29. Q. Okay. And those are the repairs necessary to 24 24 THE COURT REPORTER: Okay. 25 bring the property up to good and safe operating 25 MS. LAMPLEY: If we can get, like, Page 59 Page 61 1 condition? 1 15 minutes, and we'll have a few follow-up questions. 2 A. Yes. 2 MR. FALLON: Okay. You want to take a 3 3 break? Q. And then can you describe the indirect costs that MS. LAMPLEY: Yeah, 15-minute break. 4 are described on the estimate there? 4 A. Contractor's Contingency, at this stage in the 5 MR. FALLON: Okay. Off the record. Thank 6 estimate, we feel that we're within plus or minus 6 you. 7 7 15 percent of the overall estimate, so we include a (Brief recess taken.) 8 10 percent contingency for unknown items. General MS. LAMPLEY: We are ready to go back on the 8 9 9 Liability Insurance is -- it's a requirement that -- for record. 10 10 us, to hold general liability insurance. The next line **EXAMINATION** 11 item is Profit, and next item is Texas Remodel Sales Tax. 11 BY MS. LAMPLEY: 12 Q. Okay. And I believe it was Pavecon had a sales 12 Q. Hi, Mr. Taylor. I'm Amiri Lampley from Kirkland 13 & Ellis here on behalf of the Debtors. I have a few 13 tax added; is that correct? A. Correct. And that was -- that was removed from 14 questions for you. If you don't understand any of my questions, please let me know, and I'm happy to rephrase; 15 Pavecon's -- Pavecon's proposal. The way -- the way taxes 16 work in Texas, new construction, you pay sales tax on 16 otherwise, we'll proceed. 17 17 materials only at the point of sale, which would be A. Okay. 18 18 generally by our subcontractors. For a remodel project --Q. I first want to discuss your relationship with 19 remodel/renovation project, the State of Texas charges 19 Southeastern. Schwob has provided its services to 20 8.25 percent on the entire contract, and that's paid 20 Southeastern prior to this matter, correct? 21 directly to the State via the general contractor. 21 22 O. And can you then give us the final -- the total 22 Q. Could you describe, generally, what type of 23 cost of your estimate? 23 services or projects Schwob has provided Southeastern 24 24 A. Total cost is 1,658,983. 25 25 A. So we've got a 20-year relationship with Q. Okay. And, again, so this is an estimate that

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- 1 Southeastern Freight Lines. Projects include new freight
- 2 facilities, new shop facilities, expansion of existing
- 3 facilities, and renovations and repairs of existing
- 4 facilities.
- Q. And generally, how much does Schwob charge
- 6 Southeastern for these projects or services?
- A. It's -- it's all based on sub bids and overall --
- 8 overall estimate and scope of work. They're all -- all
- 9 the projects are -- are varied and different.
- 10 Q. Does Schwob offer various estimates depending on
- 11 how large the project is or how many projects are
- 12 happening simultaneously for Southeastern?
- 13 A. Yes. Our -- our profit is based on -- based on
- 14 the size of the project. There's no -- no real advantage
- 15 or disadvantage on the amount of projects, but based on --
- 16 it's based on the size is what we charge for profit.
- 17 Q. Is Southeastern one of your larger clients?
- 18 A. Yes.
- 19 Q. You stated earlier that, on average, Schwob sees
- 20 about 15 projects to final completion each year; is that
- 21 correct?
- 22 A. Yeah, 10 -- 10 to 15 projects. We may do -- we
- 23 may do more estimates. We may not get all of the projects
- 24 that we estimate. But, on average, we estimate probably
- 25 15 projects a year. And we -- we may complete anywhere
 - Page 63
- $1 \hspace{0.1in}$ from 8 to 10, 12, 15 of them depending on project size and
- 2 year.
- Q. In general, how many -- do you have a sense of
- 4 how many inquiries or requests for proposals that Schwob
- 5 receives to get estimates on for projects?
- 6 A. I don't have that number off the top of my head,
- 7 but it varies from year to year. Timing and how -- how
- 8 busy we are, but we do a lot of budgets and a lot of -- a
- 9 lot of estimates for other clients. We don't get -- we
- 10 don't get all the projects that we estimate or budget. A
- 11 lot of them that we budget don't ever become a project due
- 12 to funding, things like that. And then obviously some
- 13 projects are competitively bid and we don't -- we don't
- 14 get every project that we estimate.
- 15 Q. So sometimes you have lost projects to
- 16 competitive bids?
- 17 A. Yes.
- 18 Q. You testified earlier regarding the inspection
- 19 and estimating process for the Lubbock property, correct?
- 20 A. Yes.
- Q. Who first approached you for -- excuse me. Who
- 22 first approached you to inspect -- conduct an inspection
- 23 for the Lubbock property?
- 24 A. Tom Herndon with Southeastern Freight Lines.
- Q. And who is Tom?

- 1 A. Tom is in their real estate and construction
- 2 department.
- Q. And what's your relationship with Tom?
- 4 A. We have a working business relationship. We work
- 5 with him on usually smaller -- smaller facilities,
- 6 renovations of existing facilities and leased facilities.
- 7 Q. And for the Lubbock property, what did Tom ask
- 8 you to do?
- A. He asked us to make a site visit and take photos
- 10 and put together an estimate of what it would take to --
- 11 to renovate and repair items that have not been maintained12 over the years.
- 13 Q. Was there any specific guidance as to a standard
- 14 that you should be assessing the repairs for?
- 15 A. No. There wasn't a standard that was laid out.
- 16 It was, you know: Use your experience, what we've done in
- 17 the past. And, you know, we had a conversation. I was
- 18 with Ryan Smigiel as well, who's the vice president of
- 19 real estate, on that site walk. And so we talked through
- 20 what was needed and what wasn't needed.
- Q. Is there a typical process that you use when
- 22 conducting inspections?
- A. Generally -- generally, the process is making a
- 24 site visit, documenting -- documenting what we see. We
- 25 usually put together a list of items that -- that

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- 1 potentially could be repaired, replaced, refurbished,
- 2 upgraded, and -- and sit down with our client and review
- 3 those items and find out to what extent they want to take
- 4 it and what they want to get done.
- 5 Q. And you said that when you're doing these
- 6 inspections, you might look at what can be refurbished or
- 7 upgraded.
- 8 So is it -- when doing these inspections, is
- 9 there an opportunity to -- do you decide whether or not a
- 10 property should have a refurbished or -- you know, a
- 11 replacement versus a refurbished repair?
- 12 A. We -- we look at both options. If -- if the --
- 13 if the item in question is -- is beyond its -- its service
- 14 life, we'll generally recommend to replace it versus just
- 15 repair it, because then it's just a continued ongoing
- 16 maintenance. But it's -- it's a conversation with -- with
- 17 the specific client on -- on what -- what level they want
- 18 to take it.
- 19 Q. And when providing the estimate or findings to
- 20 Southeastern, did you have a conversation about whether
- 21 the -- the defects that you saw needed to be
- 22 repaired versus -- replaced versus refurbished?
- A. Yes, we did.
- Q. And could you -- what was the guidance that you
- 25 received from that discussion?

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- 1 A. As we -- as we walked through the site and talked
- 2 about various items, we identified items that we didn't --
- 3 that were just normal wear and tear items that didn't need
- 4 to be addressed, items that we could -- we could repair,
- 5 such as, you know, spot replacing ceiling tiles versus
- 6 replacing the entire ceiling system in the office,
- 7 repairing -- repairing doors and dock levellers versus
- 8 just a complete replacement, and then asphalt was
- 9 obviously -- that was decided based on the condition of
- 10 us -- us walking it, our subcontractor walking it, and
- 11 having a discussion that we decided that that -- the full
- 12 asphalt needed to be replaced versus just continue to be
- 13 patched and repaired.
- 14 Q. Were there any repairs during your inspection
- 15 that you found required an immediate attention due to
- 16 safety hazard?
- 17 A. The property's vacant, so there wasn't anything
- 18 that was a life-safety issue that needed to be repaired
- 19 immediately.
- Q. But if the property had been -- been in use, did
- 21 you identify anything that would have been an immediate
- 22 safety hazard for workers?
- A. Yes. Potholes on the yard would need to be
- 24 filled. As trailers and hostlers drive over those areas,
- 25 if they hit a pothole, they could tip over, people could
- as,
 - Page 67
- 1 trip on them; items like that were identified, yes.
- 2 Q. And you stated that the asphalt was not in good
- 3 and safe condition earlier, correct?
- 4 A. Yes.
- 5 Q. During your inspection, you also determined that
- 6 it was best to replace -- completely repave the asphalt,
- 7 correct?
- 8 A. Correct.
- 9 Q. Was there still a -- was refurbishing or --
- 10 excuse me -- patching certain areas of the asphalt still
- 11 an alternative option for the asphalt?
- 12 A. It's certainly an option to patch certain areas,
- 13 but as you can see in the photos where areas were
- 14 repaired, there was substantial cracking around those,
- 15 and it's my assumption that, generally, as soon as you
- 16 replace an area, the areas around it begin to fail a lot
- 17 quicker, and so it continues to be an ongoing -- ongoing
- 18 maintenance issue when asphalt is past its lifecycle and
- 19 subbase is deteriorated.
- Q. But if you were to patch the areas that you
- 21 identified that needed to be repaired, would that have
- 22 brought the asphalt pavement back to a good and safe and
- 23 operable condition?
- A. I wouldn't say that it would bring it to a good
- 25 condition, but it would -- it would fix the potholes that

- 1 -- that present a potential safety issue.
- Q. You also stated the same for certain areas inside
- 3 the facility. Were there alternatives when inspecting the
- 4 indoor area of the facility for short-term repairs that
- 5 would have allowed the property to be back up to good and
- 6 safe condition rather than complete replacement?
- 7 A. The -- I think in the -- in the office, the only
- 8 complete replacement we were doing was -- was the flooring
- 9 and repainting the walls. Everything else was -- was just
- 10 a repair. Replacing ceiling tiles that were damaged and
- 11 stained, cleaning all the surfaces, repairing overhead
- 12 doors so that they are all operable and in working
- 13 condition, repairing the dock levellers so they are in
- 14 working -- in operable condition. The only -- the only
- 15 full replacement was the flooring.
 - Q. So you advised for a full replacement of the
- 17 flooring inside the facility, or are you referring to the
- 18 parking?

16

- 19 A. The -- the flooring inside of the office. The
- 20 VCT flooring was -- was stained, damaged and -- and
- 21 beyond -- beyond cleanable condition.
- Q. I'm going to ask you the same question about the
- 23 roof replacement. And these are all questions related to
- 24 the Lubbock property, obviously, because -- that is the
- 25 site that you testified to.
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- 1 So the same question goes for the roof
 - 2 replacement. Would there have been cheaper alternatives
 - 3 to repairing the roof that would have brought it -- that
 - 4 would bring it back up to a safe and good condition rather
 - 5 than fully replacing the roof?
 - A. There's -- there's certainly options to -- to
 - 7 patch and continue to -- to patch that -- that roof,
 - 8 whether it's a coating system or selective panel
 - 9 replacement. But based on the aerials that we viewed,
- 10 there was a substantial amount of patching throughout the
- 11 -- throughout the roof. You could see areas where all the
- 12 fasteners are -- that it's rusted around the fasteners.
- 13 As it starts rusting around the fasteners, those fasteners
- 14 become loose, and as buildings move, those holes get
- 15 bigger and just continues to present roof leaks. There
- 16 was evidence in the office that there was -- were roof
- 17 leaks.
- Q. But those roofs could have been -- excuse me.
- 19 Those leaks could have been patched to bring the facility
- 20 back up to a good and safe condition for its workers, if
- 21 there were workers present?
- 22 A. Yes.
- Q. When conducting your estimates, did you look into
- 24 any options that were cheaper for subcontractors --
- A. We did not.

Page 70 Page 72 1 BY MS. LAMPLEY: 1 Q. -- with subcontractors? 2 A. You're talking specifically on the roofing? 2 Q. You also went over a few of the items under the 3 Q. Yes. 3 Division 1, General Conditions. Are those typical -- are those -- are those typical costs that are included in 4 A. No, we did not. Q. Are you familiar with the American Society for a general contractor's estimate summary --6 Testing and Materials, also known as ASTM, standard for A. Yes. Generally --7 7 property condition assessment? Q. -- for a project like this? A. I'm familiar with ASTM, but not the specific 8 A. Yes. Project supervision -- project supervision 8 9 and all of the items listed in General Conditions are -section you've referenced. 10 Q. So Schwob does not use the baseline standard for 10 are treated as costs of work in general construction. 11 property condition assessment when conducting its 11 Q. And are these costs representative of the typical 12 inspections? 12 market rate for those items? 13 A. No. 13 A. Yes. 14 14 Q. I would like to -- it might take us a second --Q. How do you determine what is the market rate? Is 15 bring up one exhibit that was shared earlier. We are 15 that something that you look up periodically? Is that --16 going to share our screen and show you Tab 6, document 16 how -- how competitive is Schwob within the market? 17 Bates No. -- excuse me -- this is a prior exhibit, 17 A. We feel we're pretty competitive. Obviously the 18 Exhibit 26, that counsel showed you earlier. 18 largest part is our project and field management, which is 19 And you may not need it, Mr. Taylor, but 19 our personnel that manage the project from an on-site 20 counsel went through all of the various items on your perspective or from office perspective, and those are estimate summary, and I just wanted to revisit the 21 based on -- those are based on actual salaries, and we're 22 Indirect Costs section. a competitive contractor in DFW as far as our -- what we 22 23 23 A. Okay. pay people, and -- and when we bid work, our general 24 conditions, generally from the feedback we get, are in Q. Could you explain again --MS. LAMPLEY: If you could scroll down to 25 25 line with other contractors. Page 71 Page 73 1 the bottom where it says "Indirect Costs." 1 Q. And when you are bidding work with 2 MS. SHANG: (Complied.) 2 subcontractors, what does that process look like? How 3 BY MS. LAMPLEY: 3 many subcontractors are you reaching out to for bids? Q. Could you explain to me what the contractor 4 A. We use a -- we use a software to solicit bid -contingency fee is, the 10 percent? bid invitations, and anywhere -- on a normal construction 5 A. Yes. So that's a -- that's a contingency for project that's ready to go to construction, when we bid it 7 unknown/unforeseen conditions that may arise through 7 out, it'll go to anywhere from -- anywhere from 1,500 to 8 the -- through the repair and remodel. Since the -- we 8 3,000 contractors in the region, and we end up -- you 9 walked it a few weeks ago, put together some quick know, between -- between all the different divisions that 10 pricing, it's -- it's basically a -- a bucket to cover any we're bidding, there's usually 30 to 40 different bid 11 unforeseen conditions and unforeseen items. packages that are -- that are bid. You know, this one has 12 Q. Does that contingency fee remain even if there a lot fewer. Asphalt paving would be one, and our goal is 12 13 aren't unforeseen or there are no additional expenses? to get four bids per trade so that we can -- we can verify 14 14 that the numbers are competitive and complete. 15 15 Q. And how many bids did you have for asphalt paving Q. So it could be less than that --16 A. Correct. 16 for the Lubbock property? A. For this one, one. 17 Q. -- for the final price? 17 18 18 A. Correct. Q. Is there a reason for that? 19 Q. And could you also explain what the profit 19 A. We -- once -- once we found out about the project 20 entails, that 10 percent? and made the site visit, everything was a quick turnaround, and we didn't have time to go through the 21 A. That covers Schwob Building Company's overhead 21 22 and profit for the -- for the project. typical process to get multiple bids. And this being a --23 MS. LAMPLEY: And if you could scroll back 23 an estimate of where we think the cost is, not a final 24 up to the top. 24 estimate, we solicited one reputable contractor that we 25 MS. SHANG: (Complied.) 25 felt comfortable with -- with their pricing, that they

| | Page 74 | | Page 76 |
|--|---|--|--|
| 1 | would give us fair market value pricing. | 1 | MS. LAMPLEY: Five minutes. |
| 2 | Q. Is Pavecon aware that they were the only | 2 | (Brief recess taken.) |
| 3 | subcontract bid for this project? | 3 | MS. LAMPLEY: All right. Counsel, I would |
| 4 | A. I'm not I'm not sure if they're aware they | 4 | like to go on the record for one to two minutes. |
| 5 | were. They were never told that they were the only ones | 5 | MR. FALLON: Okay. |
| 6 | that were solicited. | 6 | BY MS. LAMPLEY: |
| 7 | Q. But it is possible that there are cheaper | 7 | Q. So, Mr. Taylor, just to clarify, you stated |
| 8 | alternatives than Pavecon for this project? | 8 | earlier that the asphalt and the roof at the Lubbock |
| 9 | A. It's it's possible. | 9 | property were not in a good and safe condition upon |
| 10 | Q. Is Lubbock property were you responsible for | 10 | inspection, correct? |
| 11 | inspecting or providing estimates for any of the other | 11 | A. Yes. |
| 12 | properties related to this matter? | 12 | Q. And that the asphalt and roof needed to be fully |
| 13 | A. No. | 13 | replaced to bring them up to a good and safe and operable |
| 14 | MS. LAMPLEY: You can take that down. | 14 | condition, right? |
| 15 | MS. SHANG: (Complied.) | 15 | A. Yes. |
| 16 | BY MS. LAMPLEY: | 16 | Q. But you also noted that repairs and refurbishment |
| 17 | Q. Mr. Taylor, how much are you being paid for this | 17 | are alternative options to make the property safe for |
| 18 | work specifically, meaning the inspection and estimate of | 18 | workers, correct? |
| 19 | the Lubbock property? | 19 | A. Correct. |
| 20 | A. We were paid \$1,500 for travel and our time to do | 20 | Q. And you do not have estimates for those |
| 21 | the site assessment. | 21 | alternative options? |
| 22 | Q. Are you being compensated for time spent | 22 | A. I do not. |
| 23 | testifying? | 23 | MS. LAMPLEY: That's all. Thank you, |
| 24 | A. No. | l | |
| 25 | Q. Were you asked to attend the hearing | 24 25 | Mr. Taylor. RE-EXAMINATION |
| 23 | Q. Were you asked to attend the hearing | 23 | RE-EAAWIINATION |
| | | | |
| 1 | Page 75 | 1 | Page 77 |
| 1 | A. Yeah. | | BY MR. FALLON: |
| 2 | A. Yeah. Q in this matter? | 2 | BY MR. FALLON: Q. Okay. I've got some follow-up to that. |
| 2 3 | A. Yeah.Q in this matter?A. This hearing? This | 2 3 | BY MR. FALLON: Q. Okay. I've got some follow-up to that. All right. On Taylor Exhibit 26 |
| 2 3 4 | A. Yeah.Q in this matter?A. This hearing? ThisQ. Did you know that there will be a hearing related | 2 3 4 | BY MR. FALLON: Q. Okay. I've got some follow-up to that. All right. On Taylor Exhibit 26 MR. FALLON: Why don't we pull that up. |
| 2 3 4 5 | A. Yeah.Q in this matter?A. This hearing? ThisQ. Did you know that there will be a hearing related to this matter? | 2 3 4 5 | BY MR. FALLON: Q. Okay. I've got some follow-up to that. All right. On Taylor Exhibit 26 MR. FALLON: Why don't we pull that up. MR. WEINBERG: (Complied.) |
| 2 3 4 5 6 | A. Yeah. Q in this matter? A. This hearing? This Q. Did you know that there will be a hearing related to this matter? A. I assume so, but it hasn't been discussed. | 2 3 4 5 6 | BY MR. FALLON: Q. Okay. I've got some follow-up to that. All right. On Taylor Exhibit 26 MR. FALLON: Why don't we pull that up. MR. WEINBERG: (Complied.) BY MR. FALLON: |
| 2 3 4 5 6 7 | A. Yeah. Q in this matter? A. This hearing? This Q. Did you know that there will be a hearing related to this matter? A. I assume so, but it hasn't been discussed. Q. So you have not been asked to attend as of yet? | 2 3 4 5 6 7 | BY MR. FALLON: Q. Okay. I've got some follow-up to that. All right. On Taylor Exhibit 26 MR. FALLON: Why don't we pull that up. MR. WEINBERG: (Complied.) BY MR. FALLON: Q. Looking at Taylor 26 again, counsel had asked you |
| 2 3 4 5 6 7 8 | A. Yeah. Q in this matter? A. This hearing? This Q. Did you know that there will be a hearing related to this matter? A. I assume so, but it hasn't been discussed. Q. So you have not been asked to attend as of yet? A. No. | 2 3 4 5 6 7 8 | BY MR. FALLON: Q. Okay. I've got some follow-up to that. All right. On Taylor Exhibit 26 MR. FALLON: Why don't we pull that up. MR. WEINBERG: (Complied.) BY MR. FALLON: Q. Looking at Taylor 26 again, counsel had asked you some questions about the indirect costs at the bottom, and |
| 2 3 4 5 6 7 8 9 | A. Yeah. Q in this matter? A. This hearing? This Q. Did you know that there will be a hearing related to this matter? A. I assume so, but it hasn't been discussed. Q. So you have not been asked to attend as of yet? A. No. Q. Did you speak with anyone at Southeastern about | 2 3 4 5 6 7 8 9 | BY MR. FALLON: Q. Okay. I've got some follow-up to that. All right. On Taylor Exhibit 26 MR. FALLON: Why don't we pull that up. MR. WEINBERG: (Complied.) BY MR. FALLON: Q. Looking at Taylor 26 again, counsel had asked you some questions about the indirect costs at the bottom, and one of those questions was about your profit line item. |
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Page 78 Page 80 1 do you think the Pavecon estimate was reasonable? 1 down portions of your drive lane, which would prevent the A. Yes. For the scope, it was reasonable. 2 trucks from being able to circulate around the building. Q. Okay. What -- and was it market rate? 3 Q. And are there limits to when asphalt patching 4 A. Yes. 4 and -- and replacement can be done as far as weather goes? Q. Would you expect any dramatically lesser amounts 5 A. Yes. And I don't -- I don't have the -- I don't 6 were you to solicit numerous subcontractors? 6 have the temperature of -- on my -- in my head of exactly A. Not for the same scope. The same scope, they 7 when -- when you can and can't place asphalt, but there 8 should all generally be within a couple of percent of each 8 are limitations with -- with temperature and weather. 9 other. 9 Lubbock, I don't believe they shut their asphalt plants 10 Q. There were a number of questions regarding down. Other areas across the country, they will shut 11 patching the asphalt as opposed to replacing the asphalt. 11 their asphalt plants down, you know, from October or March 12 So is it your professional opinion that the or April in certain cases, but I don't believe that's the 13 asphalt needs replacement rather than patching or being case in Lubbock. 14 otherwise refurbished? 14 Q. And is it cost-efficient to complete a full 15 A. Yes. 15 replacement rather than patchwork? 16 Q. And what is the basis of that? 16 A. If the quantities are comparable. Patchwork --17 A. Based on the -- based on the condition, the 17 patchwork per square foot costs more than a full 18 binder has broken down to where you've got loose gravel replacement. If you're replacing smaller areas, less over the entire yard. The -- the sheer amount of cracks 19 quantity, it will be less -- less costly day one when you 20 throughout the entire yard and the size of the potholes. 20 do the initial repairs, but it will be an ongoing 21 Potholes can obviously be patched and repaired, but it 21 maintenance versus doing a full replacement. 22 doesn't fix the problem, and it doesn't provide additional 22 Q. And so over time, do you have a view as to what 23 life span for the -- for the facility. It's a -- it will 23 the cost is over time? 24 be a constant maintenance. 24 A. I don't. I'd have to -- I'd have to run numbers 25 Q. Exactly. I guess I'd like to follow up. You 25 on that to understand, depending on how large the patches Page 79 Page 81 1 1 we're doing, how many patches we're doing, things like 1 said it would be a constant -- what did you say? I'm 2 2 that. 2 sorry. 3 3 Q. Earlier in your testimony, you -- you made a 3 A. Constant maintenance. 4 remark that you didn't know where to start and end the Q. So can you expand on that? What would you -- if 5 5 patchwork. 5 you just tried to patch that asphalt, what would you 6 6 Do you recall that testimony? 6 expect to see and what would you expect to have to do? 7 7 A. Yes. A. In my experience, instead of getting a couple 8 8 Q. What did you mean by that? 8 years out of the asphalt before you need to do any 9 A. Due to the severity of the cracking, it's hard to 9 maintenance, such as just seal cracking, which is very 10 10 find a -- a demarcation point of where you're going to 10 inexpensive and an easy process to do without disrupting 11 11 start and where you're going to stop on doing -- on doing 11 ongoing operations, you would be continually patching and 12 12 the patching. You know, you could potentially take the 12 replacing large sections of asphalt. As the subgrade 13 13 worst-case areas where there's severe potholes and do just 14 14 those areas, but you've got failed asphalt adjacent to it 13 fails -- as the subgrade has failures in it, it will 14 continue to fail around all the new patches. 15 15 on all sides. 16 16 MR. FALLON: I don't have anything further. Q. So to expand on that a little bit, if you did the 15 17 17 THE COURT REPORTER: Are we done? 16 complete replacement, is it fair to say that that needs MR. FALLON: Yes. I don't have -- I was 18 18 17 steady minor maintenance? 19 19 waiting to see if counsel for Debtor had any further 18 A. Correct. 20 20 questions. 19 Q. And so that would be the -- the tarring from, 21 21 MS. LAMPLEY: My apologies. No other 20 what, every couple of years, something like that? 22 22 questions from the Debtors. 21 23 23 MR. FALLON: I think we're done. Thank you 22 O. And so if you were, instead, to just patch it, 24 (Deposition concluded at 23 what would that do to the operations of the terminal? p.m.) 24 A. Depending on the location, you'd have to either 25 25 shut down dock doors in order to do the repairs or shut 25 25

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|--|---------------------------------|--|--|--|
| 1 | 1 | CHANGES AND SIGNATURE | 1 | IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE |
| 2 | 2 | TRAVIS TAYLOR | 2 | In re:) Chapter 11 |
| 3 | 3 | Tuesday, March 26, 2024 | 3 |) ' |
| 4 | 4 | | | YELLOW CORPORATION,) Case No. 23-11069(CTG) et al., |
| 5 | | PAGE/LINE CHANGE REASON | 5 |) (Jointly Administered) Debtors. |
| 6 | 6 | 1 | 6 |) Ref. Docket Nos. 968,) 1113, 1163, 2157 & 2245 |
| 7 | 7 | | 7 | REPORTER'S CERTIFICATION ORAL/HYBRID DEPOSITION OF |
| 8 | 8 | | 8 | TRAVIS TAYLOR TUESDAY, MARCH 26, 2024 |
| 9 | 9 | | 9 | |
| 10 | 10 | | | I, Kari J. Behan, CSR, RPR, CRR, and in and for the State of Texas, do hereby certify that the facts as stated |
| 11 | | | 11 | by me in the caption hereto are true; That there came before me the aforementioned named |
| 12 | | | | person, who was by me duly sworn to testify the truth concerning the matters in controversy in this cause; |
| 13 | | | | And that the examination was reduced to writing by computer transcription under my supervision; that the |
| 14 | | | ć | deposition is a true record of the testimony given by the |
| 15 | | | 14 V | witness. I further certify that I am neither attorney or |
| 16 | | | | counsel for, nor related to or employed by, any of the parties to the action in which this deposition is taken, |
| 17 | | | | and further that I am not a relative or employee of any attorney or counsel employed by the parties hereto, or |
| 18 | | | | financially interested in the action. Given under my hand and seal of office on this 2nd |
| 19 | | | ď | day of April, 2024. |
| 20 | | | 19 20 | |
| 21 | | | 21 22 | Kari J. Behan |
| 22 | | | 23 | Texas CSR NO. 8564; |
| 23 | | | | Expiration Date: 7-31-2024 |
| 24 | | | 24 | VERITEXT LEGAL SOLUTIONS Firm Registration No. 571 |
| 25 | 25 | 6607004 | 25 | |
| | | | | |
| 1 | | Page 83 | | Page 85 |
| 1 2 | der | I, TRAVIS TAYLOR, have read the foregoing | 1 | Page 85 Travis Taylor |
| 2 3 | | · · | 2 | Travis Taylor |
| 2 3 4 | | I, TRAVIS TAYLOR, have read the foregoing position and hereby affix my signature that same is true | 2 3 | Travis Taylor April 2, 2024 |
| 2 3 | and | I, TRAVIS TAYLOR, have read the foregoing position and hereby affix my signature that same is true | 2 3 4 | Travis Taylor April 2, 2024 RE: In Re: Yellow Corporation Et Al |
| 2 3 4 5 | and | I, TRAVIS TAYLOR, have read the foregoing position and hereby affix my signature that same is true d correct, except for the changes noted above. | 2 3 4 5 | Travis Taylor April 2, 2024 RE: In Re: Yellow Corporation Et Al 3/26/2024, Travis Taylor (#6607004) |
| 2 3 4 5 | and | I, TRAVIS TAYLOR, have read the foregoing position and hereby affix my signature that same is true d correct, except for the changes noted above. | 2 3 4 5 6 | Travis Taylor April 2, 2024 RE: In Re: Yellow Corporation Et Al 3/26/2024, Travis Taylor (#6607004) The above-referenced transcript is available for |
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DELAWARE RULES OF CIVIL PROCEDURE

Part V. Depositions and Discovery

Title V, Rule 30

4 (e) Submission to witness; changes; signing. When 5 6 the testimony is fully transcribed, the deposition 7 shall be submitted to the witness for examination and shall be read to the witness, unless such 8 9 examination and reading are waived by the witness 10 and by the parties. Any changes in form or 11 substance which the witness desires to make shall 12 be entered upon the deposition by the officer with 13 a statement of the reasons given by the witness for 14 making them. The deposition shall then be signed by 15 the witness, unless the parties by stipulation 16 waive the signing or the witness is ill or cannot 17 be found or refuses to sign. If the deposition is 18 not signed by the witness within 30 days after the 19 date when the reporter notifies the witness and 20 counsel by mail of the availability for examination 21 by the witness, the officer shall sign it and state 22 on the record the fact of the waiver or of the 23 illness or absence of the witness or the fact of 24 the refusal to sign together with the reason, if 25 any, given therefor; and the deposition may then be

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